

David Jenkins

Personal Details

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Citizenship	NZ Citizen

Personal Statement & Career Objectives

Personal Statement

Currently I'm one of three Managing Directors at GradConnection. I studied a Bachelor of Commerce at Victoria University of Wellington, majoring in Commercial Law & Marketing.

While in my third year I began applying for graduate programmes and jobs that were starting when I was ending my studies. I started going through the application & assessment process at a number of companies. I finally got an offer from Westpac to join their graduate programme as an IT graduate, where I spent 15 months rotating into different teams. I started in the Project Management Office, then spent four months in the Information Security Team, IT Architecture Team, and the Business Management team. While on the graduate programme I learnt a lot in a very short time period especially because I was working in an industry I had no experience in, so I decided it would be my goal to expose more graduates to opportunities like what I had experienced. I then began work on GradConnection and became a Director.

Career Objectives

Short Term Objective

Over the next year I aim to help as many graduates as I possibly can find jobs and careers they love. I hope to open graduates across Australia & New Zealand up to opportunities across Australia & New Zealand. I would like to ensure that I only put a graduate forward for a position where I think they are suitable for the role and that it will help them get from where they are today to where they want to be in the future.

Long Term Objective

Over the long term I hope to do my part to make GradConnection a common name among campuses across Australia & New Zealand that is trusted by students. I hope to do this by creating opportunities for graduates they otherwise would have never knew existed. I want to help GradConnection become the connection point between graduates and employers so graduates can apply somewhere once and employers aren't flooded with applications from graduates that don't match their organisation.

Academic Qualifications

University	Victoria University of Wellington
Degree	Bachelor of Commerce & Administration <i>majoring in, Commercial Law & Marketing</i>

Highlights

At university I enjoyed working on real world projects like in my Marketing Communications paper I took where I worked on developing a marketing plan for Victoria Continuing Education and Personal Development. What I found really beneficial about this was that the work I put into the assignment was reviewed by the Marketing Manager and implemented into the marketing plan.

Skills

Presentation	I have strong presentation skills, I can get my point across whether presenting it to one or many people. I ensure what I present is relevant and to the point and I enjoy speaking in front of large audiences.
Computer Programming	I have programming skills in HTML, XML, as well as JavaScript. A good example of this the GradConnection software and site I helped build.
Leadership	It has always been a priority of mine to develop my leadership skills as I have an introverted personality type. I have now successfully lead projects, sports teams, and a company to achieve their goals.

Work History

Company Name	GradConnection
Position	Managing Director
Start Date	Jun 2007
End Date	now

Description of Duties

Working with graduates to help them find jobs and careers they love and helping employers find graduates that match their organisations values and strategy.

Company Name	Westpac
Position	IT Graduate
Start Date	Jan 2007
End Date	Mar 2008

Description of Duties

I worked for 15 months on the Westpac graduate programme as an IT graduate. I completed four rotations in different sections of the IT department, I worked in the Project Management Office where I worked on bringing a web based resource management software system called Clarity into the bank, while on this project I gained experience as a Business Analyst, Technical Tester, and a Project Manager. I then worked in the Information Security Team where I helped implement a User Access Revalidation audit across the banks systems to comply with SOX requirements as Westpac is listed on the NYSE. During my IT Architecture rotation I learnt about the banks infrastructure and worked on projects such as designing a system so Westpac complies with the new Anti-Spamming laws. I then worked in the Business Management team where I developed reports that the leadership team use to develop strategies and make important decisions across the bank.

Interests

Touch rugby	I enjoy playing touch rugby in the summer for a social team. I find it's a good way of keeping fit and hanging out with friends at the same time.
New technology	I'm always on the look out for upcoming technology from Ipods to the latest software developments.

American Politics

I've been following the 2008 US presidential campaign and closely watched the democratic race between Hilary Clinton and Barack Obama.

Referees

Referees Name	Mike Casey
Referee's Position	Managing Director
Email	mikec@gradconnection.com
Cell Phone	+64 27 482 7924
Work Phone	+64 4 889 0075
Home Phone	

Relationship to Referee

As a fellow Director at GradConnection Mike has a good understanding of my work ethic and what I am capable of achieving as we have worked closely together for over a year now.

Referees Name	Daniel Purchas
Referee's Position	Managing Director
Email	danp@gradconnection.com
Cell Phone	+61 4 4909 7781
Work Phone	+61 2 8005 0266
Home Phone	

Relationship to Referee

I have known Dan for over two years and as a fellow director of GradConnection although he is based in Australia and I'm in New Zealand we still manage to work well together.

Academic Transcript

Papers Taken	Paper code	Paper title	Paper grade
2006			
	COML203	Legal Environment of Business	Credit (B, B)
	COML302	Labour Law	Credit (B, B)
	MARK301	Marketing Communications	Credit (B, B)
2005			
	MARK211	Marketing Management	Credit (B, B)
	MARK311	Strategic Marketing Management	Distinction (B+, A-)
	INFO101	Foundations of Info Systems	Distinction (B+, A-)
	COML308	Marketing Law	Credit (B, B)
	COML304	Competition Law	Pass (C & C)
	ACCY111	Accountancy	Distinction (B+, A-)
2004			
	PSYC101	Popular Psychology	Credit (B, B)
	MARK202	Buyer Behaviour	Credit (B, B)
	STAT193	Stats for Nat & Soc Sciences	Pass (C & C)
	MARK101	Principles of Marketing	Pass (C & C)
	ECON130	Economic Principles & Issues	Pass (C & C)
	FCOM110	The NZ Commercial Environment	Pass (C & C)
	LAWS121	Intro to NZ Legal System	Credit (B, B)
2003			
	MGMT101	Introduction to Management	Pass (C & C)
	MGMT101	Introduction to Management	Credit (B, B)
	COML111	Law for Business	Pass (C & C)